

WTC REVIEW

★ GREATER PHILADELPHIA ★

WTC Review | A World Trade Center of Greater Philadelphia Newsletter

We Counsel. We Connect. We Grow Trade.

World Trade Center of Greater Philadelphia is a bi-state 501(c)(3) non-profit organization dedicated to assisting companies and organizations of Southeastern Pennsylvania and Southern New Jersey in the development and management of all aspects of international business.



CALENDAR

June 22, 2017:
Export Finance Workshop (MIDJersey)

Sept. 12-13, 2017:
Bringing the World to Pennsylvania

Full Calendar



Meet our newest World Trade Center Members!



CPV Manufacturing is a globally renowned manufacturing company in Kennett Square, PA. For more than 100 years, we've specialized in manufacturing high-quality valves and fittings for many industries, including the petrochemical, industrial gas, and ship building industries.



A PICTURE WORTH A THOUSAND WORDS...

We knew this would happen when Phillies broadcaster Gregg Murphy worked with us to plan a grand finale for our Global Business Leadership Award honoree, Dan Fitzpatrick, President of Citizens Bank PA / NJ / DE. The Phillie Phanatic showed up while we were handing out hats to prepare for our "Tip of the Hat" tribute to Dan.

And guess who stole the show! Almost everyone in the audience reached for their phones and there in a flash, our Celebration will live on as one of our most memorable and "Phun" evenings.

Our hats are off not only to Dan Fitzpatrick and our honorees, DFT Inc. and Destination Maternity, but also to all of you who supported us! Thank you!

Now how do we top this?

[Photos / Honoree Videos](#)

**BOARD CHAIRMAN GARY BIEHN,
REPRESENTING WTCGP AT
MEETING WITH WORLD TRADE
CENTER TIANJIN, CHINA**



Electro-Tech Systems, Inc.

Since its creation in 1970, ETS has become a world leader in the design and manufacture of electrostatic measuring, monitoring, and simulation test instruments and services for the electronics, biotech, pharmaceutical, medical, university, and similar industrial and research fields.



Jennings International

has been and continues to be the world leader in the design and manufacture of PTFE Ram Extruders. We have over 400 machines in service around the world producing such products as PTFE insulated wire, micro tubing, medical tubing, large bore tubing, push-pull cable tubing, and PTFE Film.



HawkGrips

is a leading manufacturer of top-quality IASTM instruments designed to detect and treat soft-tissue injuries. Based near Philadelphia, PA. Made with pride in the United States.



OnTrackNorthAmerica is a 501(c)(3) nonprofit* action think tank for expanding the capacity and footprint of rail transportation within an optimal system in service to the economy,

On May 18th, the **Philadelphia Business Journal** reported that the Philadelphia Department of Commerce will be participating in a three week trade and investment mission to Asia beginning May 23rd.



Gary Biehn, Board Chairman, WTCGP and Partner, White and Williams and Board Member Stephen Bradley and CEO, Bradley and Bradley, will be joining the mission. On June 1st, Gary Biehn, will also be meeting with leaders of the World Trade Center, Tianjin, China to sign an MOU between WTCGP and WTC Tianjin. The MOU will create a framework of cooperation which will seek to expand trade and investment in targeted sectors of opportunity, including healthcare, higher education, legal services, aviation, petrochemicals, metalworking, and the medical device sector. WTCGP Board Member Stephen Bradley, Lauren Swartz, Director of International Business Development for the City of Philadelphia and Siobhán Lyons, President & CEO, Citizens Diplomacy International will also attend.

This is the power of the World Trade Center in motion!

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PHILADELPHIA PORT SEES GROWTH IN CARGO IMPORTS - PHILADELPHIA INQUIRER

"With the long-awaited Panama Canal expansion completed, Mediterranean Shipping Co. (MSC) last August began a weekly freight route to Philadelphia, hauling grapes, blueberries, other various fruits, and cargoes from Chile, Peru, and Ecuador, said Eric Holt, whose family runs Packer marine terminal. The MSC ships sail through the larger set of Panama Canal locks. They are the largest cargo ships ever to come up the Delaware River..."

[Full Article](#) (philly.com)



PRESIDENT CONLIN ATTENDS 48TH ANNUAL WTCA GENERAL ASSEMBLY IN LAS VEGAS

The 48th Annual WTCA General Assembly in April was hosted by World Trade Center Las Vegas. WTC Las Vegas is one of the busiest facilities in the world and is the only destination in North America with a WTC on the campus of a world renowned convention center.

[Read More](#)



WELCOME NEW MEMBER JACOBWSYPER ARCHITECTS

Founded in 1981 by Terry Jacobs and Jamie Wyper, JacobsWyper Architects is an award-winning architectural, planning and interior design firm offering services which include: Architecture; Master Planning; Interior Design; Site and Building Analysis and Sustainable Design & LEED Certification.

jacobswyper.com

environment, and quality of life.

BECOME A MEMBER

Why should you become a member of the WTCGP?

Let our members tell you...

John Curley, Vice President - International Sales and Global Marketing, Sandmeyer Steel:

"Up until we really started all of this, our only export markets were Mexico and Canada. Now we are seeing inquiries from all over the world. We had to learn how to be an exporter, and WTCGP gave us the path to do that. Now we are able to deal with anybody in the world."

Alla L. Wilson, PhD., Dean, School of Global Business at Arcadia University:

"Arcadia values the tremendous opportunity this partnership will provide our students, staff, faculty and centers around the world."

As a Member of the World Trade Center of Greater Philadelphia, you belong to the largest private trade organization in the world - the World Trade Centers Association!

To date, exclusive 'World Trade Center' and 'WTC' branded properties and trade service organizations are located in more than 90 countries and are supported by 15,000 WTC professionals.



DID YOU HEAR THE MARIACHI?

The WTCGP joined with the Pyramid Club, the Mexican Cultural Center Philadelphia and Consular Corps of Philadelphia, to host an "Evening in Mexico," on April 18th to learn about business opportunities and insider tips on travel. The talented Mariachi band set the tone for the evening which included a presentation from Consul Alicia Kerber, Mexico Consulate in Philadelphia and Ivan Martinez, Northeast Director, Mexico Tourism Board in New York.

[View Photos](#) (flickr.com)

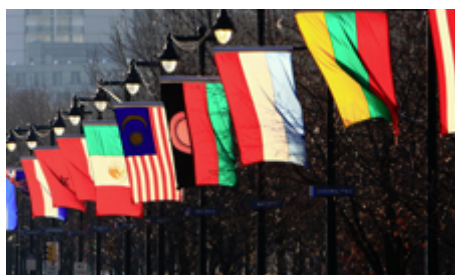


TIME TO GO TO CUBA, ACCORDING TO OUR SPEAKERS

"Now's the time to go to Cuba!" Richard Roffman, Publisher, Cuba Trade Magazine told attendees at our Cuba Trade Seminar. According to Roffman, Cuba is bustling with new energy and welcome not only tourists, but also new US business opportunities.

[Read More](#)

UPCOMING EVENTS



SAVE THE DATE:

MIDJERSEY EXPORT FINANCE WORKSHOP

Thursday, June 22, 2017

BRINGING THE WORLD TO PENNSYLVANIA

Tuesday, Sept. 12 and
Wednesday, Sept. 13, 2017

[Full Calendar](#)



In Partnership with the State of New Jersey - Office of International Business Development and Protocol, Business Action Center.

MIDJERSEY 2017 INTERNATIONAL BUSINESS CONFERENCE

Linda Mysliwy Conlin, president of World Trade Center of Greater Philadelphia, to join trade resources panel discussion. The IBC gathers international trade experts, business leaders and state officials to explore the fundamentals of exporting regional business products and services to strategic global markets.

May 23, 2017

[More Info](#) (midjerseychamber.org)

Click [here](#) to join our select group of international companies who have grown their business and network through a World Trade Center of Greater Philadelphia membership.

FUNDED IN PART BY THE
PENNSYLVANIA DEPARTMENT OF
COMMUNITY AND ECONOMIC
DEVELOPMENT



WOMEN SPANNING THE GLOBE LEADERSHIP CONFERENCE

The Annual Women Spanning the Globe Leadership Conference features an impressive line-up of speakers and topics designed to enhance the life and careers of international business women.

June 6, 2017

[More Info](#) (wtci.org)



EXPORT FINANCING AND IC-DISC WORKSHOP

Learn how to increase sales, minimize risk, and reduce income taxes through export financing and Interest-Charge Domestic International Sales Corporation (IC-DISC).

June 22, 2017

[Details](#)

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