

International Trade Missions & Shows

Calendar of Events

> ready > set > export

Don't miss out on these great opportunities to expand your business internationally. Pennsylvania's Center for Trade Development (CTD) has scheduled a series of trade missions and trade shows, strategically chosen to expand Pennsylvania exporters' opportunities to develop new markets for their products and services throughout the world.

These events provide you with the opportunity to:

- > build broad exposure for your products and services
- > meet face to face with international business prospects
- > share experiences with fellow PA businesses
- > connect with high level contacts in government and the private sector



world trade PA

Trade Mission participants receive a pre-screened schedule of appointments arranged according to their company's needs and in-country assistance from our highly qualified international representatives.

Participation fees vary. To learn more about any of these events, please contact the designated CTD staff person.

MULTI-SECTOR MISSIONS

November 7-11, 2011
Mexico Trade Mission
 Mexico City, Queretaro & Guadalajara
 Jana New | 717-265-7749
 jnew@pa.gov
 Deadline: September 26, 2011

February 22- March 3, 2012
South Africa Trade Mission
 Johannesburg & Durban
 Laurence Nelson | 717-346-2256
 lanelson@pa.gov
 Deadline: January 20, 2012

March 4-13, 2012
Australia & New Zealand Trade Mission
 Melbourne, Sydney & Auckland
 Laurence Nelson | 717-346-2256
 lanelson@pa.gov
 Deadline: January 20, 2012

May 14-18, 2012
Czech Republic & Poland Trade Mission
 Prague & Warsaw
 Jana New | 717-265-7749
 jnew@pa.gov
 Deadline: March 16, 2012

May 11-15, 2012
Saudi Arabia Trade Mission
 Riyadh & Jeddah
 Linda Gardner | 717-214-5306
 lgardner@pa.gov
 Deadline: March 16, 2012

MULTI-SECTOR MISSIONS

March 19-24, 2012
Indonesia & Vietnam Trade Mission
 Jakarta & Ho Chi Minh City
 Robin Fisher | 717-720-7363
 rfisher@pa.gov
 Deadline: January 13, 2012

FOOD INDUSTRY

June 12-15, 2012
Fispal 2012
 Sao Paulo, Brazil
 Janet Kolokithas- 717-346-0178
 jkolokitha@pa.gov
 Deadline: April 30, 2012

June 17-19, 2012
Fancy Food 2012
 Washington, D.C.
 Janet Kolokithas- 717-346-0178
 jkolokitha@pa.gov
 Deadline: May 22, 2012

June 27-30, 2012
Food Taipei 2012
 Taipei, Taiwan
 Debra Lenker- 717-720-7365
 delenker@pa.gov
 Deadline: May 1, 2012

EDUCATION

March 10-18, 2012
China Trade Mission
 Multiple City
 Leigh Walter | 717-720-7469
 lwalter@pa.gov
 Deadline: TBD

EDUCATION

November 10, 2011
Universidades en Colegio Vistahermanosa
 Mexico City, Mexico
 Jana New | 717-265-7749
 jnew@pa.gov
 Deadline: October 15, 2011

February 2012 (Specify Date TBD)
University Fair at Universidad Regiomontana
 Monterrey, Mexico
 Jana New | 717-265-7749
 jnew@pa.gov
 Deadline: February 3, 2012

ENVIRONMENTAL & GREEN TECHNOLOGY

November 15-17, 2011
WATEC Israel 2011
Tel Aviv, Israel
Debra Lenker | 717-720-7365
delenker@pa.gov
Deadline: September 30, 2011

December 5-7, 2011
PV Japan 2011
Tokyo, Japan
Janet Kolokithas | 717-346-0178
jkolokitha@pa.gov
Deadline: November 21, 2011

INFORMATION TECHNOLOGY

May 2012
Korea World IT Show
Seoul, South Korea
Debra Lenker | 717-720-7365
delenker@pa.gov
Deadline: March 31, 2012

HEALTHCARE & LIFE SCIENCES

May 22-25, 2012
Hospitalar
Sao Paulo, Brazil
Janet Kolokithas | 717-346-0178
jkolokitha@pa.gov
Deadline: April 1, 2012

June 27-29, 2012
Expo Hospital
Santiago, Chile
Linda Gardner | 717-214-5306
lgardner@pa.gov
Deadline: June 1, 2012

ENERGY

May 9-11, 2012
IFT Energy
Santiago, Chile
Linda Gardner | 717-214-5306
lgardner@pa.gov
Deadline: March 17, 2012

HEALTHCARE & LIFE SCIENCES

November 16-19, 2011
MEDICA 2011
Dusseldorf, Germany
Jennifer Black | 717-720-7472
jblack@pa.gov
Deadline: July 8, 2011

January 23-26, 2012
Arab Health
Dubai, United Arab Emirates
Linda Gardner | 717-214-5306
lgardner@pa.gov
Deadline: October 21, 2011

February 5-10, 2012
Bangalore India Bio 2012
Bangalore, India
Janet Kolokithas | 717-346-0178
jkolokitha@pa.gov
Deadline: December 23, 2011

March 14-17, 2012
KIMES 2012
Seoul, South Korea
Debra Lenker | 717-720-7365
delenker@pa.gov
Deadline: February 1, 2012

March 21-23, 2012
Bio Europe
Amsterdam, The Netherlands
Jana New | 717-265-7749
jnew@pa.gov
Deadline: January 2012

SECURITY AND SAFETY

April 1, 2012
Expo Seguridad
Mexico City, Mexico
Jana New | 717-265-7749
jnew@pa.gov
Deadline: March 10, 2012

MINING, OIL & GAS

April 9-13, 2012
Expomin
Santiago, Chile
Linda Gardner | 717-214-5306
lgardner@pa.gov
Deadline: February 10, 2012

May 30- June 8, 2012
Trade Mission/Mining
Botswana & Zambia, South Africa
Laurence Nelson/ Linda Gardner
Nelson | 717-346-2256
lanelson@pa.gov
Gardner | 717-214-5306
lgardner@pa.gov
Deadline: April 16, 2012

June 12-14, 2012
Global Petroleum Show 2012
Calgary, Canada
Janet Kolokithas | 717-346-0178
jkolokitha@pa.gov
Deadline: March 1, 2012

September 17-20, 2012
Rio Oil and Gas
Rio de Janeiro, Brazil
Janet Kolokithas | 717-346-0178
jkolokitha@pa.gov
Deadline: July, 2012

September 24-26, 2012
MINExpo
Las Vegas, Nevada
Tina Taylor, SAP&DC | 814-949-6517
ttaylor@sapdc.org
Linda Gardner | 717-214-5306
lgardner@pa.gov
Deadline: April 1, 2012

AUTOMOTIVE

June 2012 (Specify Date TBD)
Automotive Sector Business Meeting
Queretaro, Mexico
Jana New | 717-265-7749
jnew@pa.gov
Deadline: April 7, 2012

WOOD PRODUCTS

April 29, 2012

Inbound Hardwoods Mission

Pennsylvania, USA

Wayne Bender | 717-705-3930

dbender@pa.gov

Deadline: TBD

September 11-15, 2012

China Furniture

Shanghai, China

Wayne Bender | 717-705-3930

dbender@pa.gov

Deadline: TBD

SUBCONTRACTING

April 23-27, 2012

Hannover Fair 2012

Hannover, Germany

Jennifer Black | 717-720-7472

jblack@pa.gov

Deadline: February 2012

Department of Community and Economic Development
Office of International Business Development
Center for Trade Development
Commonwealth Keystone Building
400 North Street, 4th Floor
Harrisburg, PA 17120-0225

Tel: 717-787-7190 | Fax: 717-772-5106 | newPA.com/trade

*Funded in part through
a grant award with the*

*U.S. Small Business
Administration.*



pennsylvania **PA**
INTERNATIONAL BUSINESS
DEVELOPMENT

TEAM Pennsylvania
FOUNDATION

OIBD events are sponsored in part by the Team PA Foundation. To learn more about sponsorship opportunities for the events listed above, please contact Matt Zieger at info@teampa.com or 717-233-1375.